



Academic Professional Training Offer

Plan for tomorrow's training needs today and save up to 50% on group training from SAS.

"I thought the training was excellent, well-paced, and easy to understand. Our instructor was very sensitive to the times we needed questions answered or extra help with the exercises."

Barbara Douglas
Information Technology Specialist
Tallahassee Community College

Save up to 50% when you purchase an APTO for your academic group training needs.

APTO units	APTO Prices
15	\$3,750
30	\$7,500
60	\$15,000
90	\$22,500
120	\$30,000
150	\$37,500
300	\$75,000
500	\$125,000

In today's education industry, academic institutions, school districts and education-related agencies face unique challenges. You are expected to produce highly skilled graduates, cutting-edge research, highly complex statistical analysis and ground-breaking publications. These challenges, combined with tighter budgets, make it even harder to plan for your upcoming training needs. SAS can help with the Academic Professional Training Offer (APTO). With this group training discount program, you can plan your training needs in advance and **save up to 50%** on standard course fees!

Plan your training investment in advance and enjoy these benefits:

- Receive the best discount available on SAS Training.
- Enjoy a personalized relationship with a SAS Education representative.
- Receive monthly status e-mails to help you keep track of your APTO units.
- Be the first to find out about new courses and special offers from SAS Education.
- Take advantage of the premium level of customer service reserved only for APTO customers.

APTO units can be applied to an extensive array of training services:

- Public courses—offered at training facilities across the US.
- On-site courses*—delivered to your location, at your convenience.
- Business Knowledge Series—SAS and external professionals join to share real-world knowledge with SAS students.

- Live Web courses*—deliver quality instructor-led SAS Training directly to your desktop.
- Six Sigma and Performance Excellence by SAS—Master Black Belt experts deliver quality training, consulting, and mentoring services.
- SAS® e-Learning*—gain fast, simple access to training via the Web 24/7.
- SAS® Certification exam vouchers—earn internationally recognized credential as a SAS professional.
- Customized course content.
- SAS US training center rental fees.
- Selected conferences and training events (US only).

* Can't travel? Consider one of these options and bring SAS Training to you.

Guidelines

The APTO guidelines can be found on the Web. support.sas.com/training/discounts/apto.html

To purchase an APTO or for more details:

- Visit support.sas.com/apto.
- Call **800-333-7660** to speak to a SAS Education account representative.