# Chapter 1 Introduction to Optimization

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# Chapter 1 Introduction to Optimization

## **Overview**

This chapter describes how to use SAS/OR software to solve a wide variety of optimization problems. The basic optimization problem is that of minimizing or maximizing an objective function subject to constraints imposed on the variables of that function. The objective function and constraints can be linear or nonlinear; the constraints can be bound constraints, equality or inequality constraints, or integer constraints.

Traditionally, optimization problems are divided into linear programming (LP; all functions are linear) and nonlinear programming (NLP). Variations of LP problems are assignment problems, network flow problems, and transportation problems. Nonlinear regression (fitting a nonlinear model to a set of data and the subsequent statistical analysis of the results) is a special NLP problem. Since these applications are so common, SAS/OR software has separate procedures or facilities within procedures for solving each type of these problems. Model data are supplied in a form suited for the particular type of problem. Another benefit is that an optimization algorithm can be specialized for the particular type of problem, reducing solution times. Optimizers can exploit some structure in problems such as embedded networks, special ordered sets, least squares, and quadratic objective functions.

SAS/OR software has seven procedures used for optimization:

- PROC ASSIGN for solving assignment problems
- **PROC INTPOINT** for network programming problems with side constraints, and linear programming problems solved by an interior point algorithm
- PROC LP for solving linear and mixed integer programming problems
- PROC NETFLOW for solving network programming problems with side constraints
- PROC NLP for solving nonlinear programming problems
- PROC QP for solving quadratic programming problems
- **PROC TRANS** for solving transportation problems

SAS/OR procedures use syntax that is similar to other SAS procedures. In particular, all SAS retrieval, data management, reporting, and analysis can be used with SAS/OR software. Each optimizer is designed to integrate with the SAS System to simplify model building, maintenance, solution, and report writing.

Data for models are supplied to SAS/OR procedures in SAS data sets. These data sets can be saved and easily changed and the problem can be solved. Because the models

are in SAS data sets, problem data that can represent pieces of a larger model can be concatenated and merged. The SAS/OR procedures output SAS data sets containing the solutions. These can then be used to produce customized reports. This structure allows decision support systems to be constructed using SAS/OR procedures and other tools in the SAS System as building blocks.

The following list suggests application areas where decision support systems have been used. In practice, models often contain elements of several applications listed here.

- **Product-Mix problems** find the mix of products that generates the largest return when there are several products that compete for limited resources.
- **Blending problems** find the mix of ingredients to be used in a product so that it meets minimum standards at minimum cost.
- Time-Staged problems are models whose structure repeats as a function of time. Production and inventory models are classic examples of time-staged problems. In each period, production plus inventory minus current demand equals inventory carried to the next period.
- **Scheduling problems** assign people to times, places, or tasks so as to optimize people's preferences while satisfying the demands of the schedule.
- Multiple objective problems have multiple conflicting objectives. Typically, the objectives are prioritized and the problems are solved sequentially in a priority order.
- Capital budgeting and project selection problems ask for the project or set of projects that will yield the greatest return.
- Location problems seek the set of locations that meets the distribution needs at minimum cost.
- Cutting stock problems find the partition of raw material that minimizes waste.

## **Data Flow**

The LP, NETFLOW, INTPOINT, NLP, QP, TRANS, and ASSIGN procedures take a model that has been saved in one or more SAS data sets, solve it, and save the solution in other SAS data sets. Most of the procedures define a SAS macro variable that contains a character string indicating whether or not the procedure terminated successfully and the status of the optimizer (for example, whether the optimum was found). This information is useful when the procedure is one of the steps in a larger program.

#### **PROC LP**

The LP procedure solves linear and mixed integer programs. It can perform several types of post-optimality analysis, including range analysis, sensitivity analysis, and parametric programming. The procedure can also be used interactively.

PROC LP requires a problem data set that contains the model. In addition, a primal and active data set can be used for warm starting a problem that has been partially solved previously.

Figure 1.1 illustrates all the input and output data sets that are possible with PROC LP. It also shows the macro variable \_ORLP\_ that PROC LP defines.

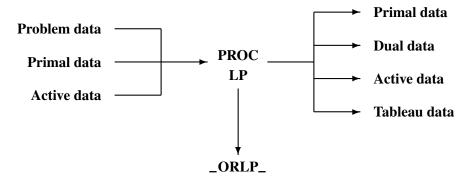


Figure 1.1. Data Flow in PROC LP

The problem data describing the model can be in one of two formats: a sparse or a dense format. The dense format represents the model as a rectangular matrix. The sparse format represents only the nonzero elements of a rectangular matrix. The sparse and dense input formats are described in more detail later in this chapter.

#### **PROC NETFLOW**

The NETFLOW procedure solves network flow problems with linear side constraints using either the network simplex algorithm or the interior point algorithm. In addition, it can solve linear programming (LP) problems using the interior point algorithm.

#### Networks and the Network Simplex Algorithm

PROC NETFLOW's network simplex algorithm solves pure network flow problems and network flow problems with linear side constraints. The procedure accepts the network specification in a format that is particularly suited to networks. Although network problems could be solved by PROC LP, the NETFLOW procedure generally solves network flow problems more efficiently than PROC LP.

Network flow problems, such as finding the minimum cost flow in a network, require model representation in a format that is simpler than PROC LP. The network is represented in two data sets: a node data set that names the nodes in the network and gives supply and demand information at them, and an arc data set that defines the arcs

in the network using the node names and gives arc costs and capacities. In addition, a side-constraint data set is included that gives any side constraints that apply to the flow through the network. Examples of these are found later in this chapter.

The NETFLOW procedure saves solutions in four data sets. Two of these store solutions for the pure network model, ignoring the restrictions imposed by the side constraints. The remaining two data sets contain the solutions to the network flow problem when the side constraints apply.

Figure 1.2 illustrates the input and output data sets that are possible with PROC NETFLOW when using the network simplex method. It also shows the macro variable \_ORNETFL that PROC NETFLOW defines.

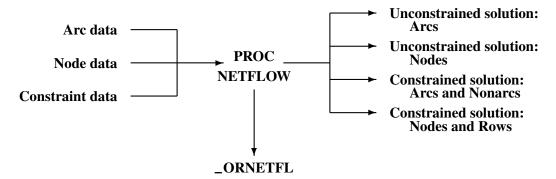


Figure 1.2. Data Flow in PROC NETFLOW: Simplex Algorithm

The constraint data can be specified in either the sparse or dense input formats. This is the same format that is used by PROC LP; therefore, any model-building techniques that apply to models for PROC LP also apply to network flow models having side constraints.

#### Linear and Network Programs Solved by the Interior Point Algorithm

The data required by PROC NETFLOW for a linear program resembles the data for nonarc variables and constraints for constrained network problems. It is similar to the data required by PROC LP.

The LP representation requires a data set that defines the variables in the LP using variable names, and gives objective function coefficients and upper and lower bounds. In addition, a constraint data set can be included that specifies any constraints.

Figure 1.3 illustrates the input and output data sets that are possible with PROC NETFLOW for solving linear programs using the interior point algorithm. It also shows the macro variable \_ORNETFL that PROC NETFLOW defines.

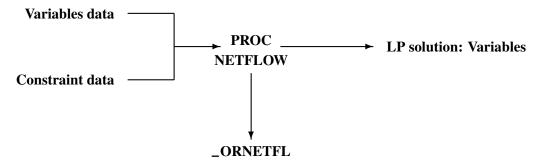


Figure 1.3. Data Flow in PROC NETFLOW: LP Problems

When solving a constrained network problem, you can specify the INTPOINT option to indicate that the interior point algorithm is to be used. The input data is the same whether the simplex or interior point method is used. The interior point method is often faster when problems have many side constraints.

Figure 1.4 illustrates the input and output data sets that are possible with PROC NETFLOW for solving network problems using the interior point algorithm. It also shows the macro variable \_ORNETFL that PROC NETFLOW defines.

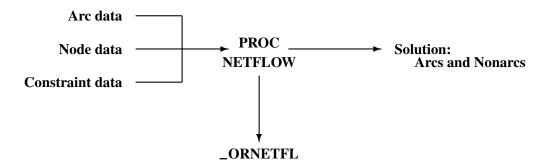


Figure 1.4. Data Flow in PROC NETFLOW: Interior Point Algorithm

The constraint data can be specified in either the sparse or dense input format. This is the same format that is used by PROC LP; therefore, any model-building techniques that apply to models for PROC LP also apply to LP models solved by PROC NETFLOW.

#### PROC INTPOINT

The INTPOINT procedure solves the Network Program with Side Constraints (NPSC) problem and the more general Linear Programming (LP) problem using the interior point algorithm.

The data required by PROC INTPOINT is similar to the data required by PROC NETFLOW when solving network flow models using the interior point algorithm.

Figure 1.5 illustrates the input and output data sets that are possible with PROC INTPOINT.

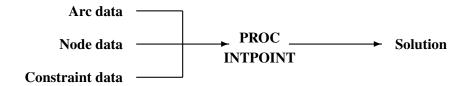


Figure 1.5. Data Flow in PROC INTPOINT

The constraint data can be specified in either the sparse or dense input format. This is the same format that is used by PROC LP and PROC NETFLOW; therefore, any model-building techniques that apply to models for PROC LP or PROC NETFLOW also apply to PROC INTPOINT.

#### PROC NLP

The NLP procedure (NonLinear Programming) offers a set of optimization techniques for minimizing or maximizing a continuous nonlinear function subject to linear and nonlinear, equality and inequality, and lower and upper bound constraints. Problems of this type are found in many settings ranging from optimal control to maximum likelihood estimation.

Nonlinear programs can be input into the procedure in various ways. The objective, constraint, and derivative functions are specified using the programming statements of PROC NLP. In addition, information in SAS data sets can be used to define the structure of objectives and constraints, and to specify constants used in objectives, constraints, and derivatives.

PROC NLP uses data sets to input various pieces of information:

- The DATA= data set enables you to specify data shared by all functions involved in a least squares problem.
- The INQUAD= data set contains the arrays appearing in a quadratic programming problem.
- The INEST= data set specifies initial values for the decision variables, the values of constants that are referred to in the program statements, and simple boundary and general linear constraints.
- The MODEL= data set specifies a model (functions, constraints, derivatives) saved at a previous execution of the NLP procedure.

PROC NLP uses data sets to output various results:

• The OUTEST= data set saves the values of the decision variables, the derivatives, the solution, and the covariance matrix at the solution.

- The OUT= output data set contains variables generated in the program statements defining the objective function, as well as selected variables of the DATA= input data set, if available.
- The OUTMODEL= data set saves the programming statements. It can be used to input a model in the MODEL= input data set.

Figure 1.6 illustrates all the input and output data sets that are possible with PROC NLP.

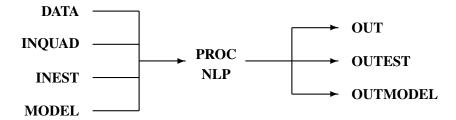


Figure 1.6. Data Flow in PROC NLP

As an alternative to supplying data in SAS data sets, some or all data for the model can be specified using SAS programming statements. These are similar to those used in the SAS DATA step.

## PROC QP (Experimental)

The experimental QP procedure solves Quadratic Programming (QP) problems and Quadratic Network Problems with Side Constraints (QNPSC).

The data required by PROC QP is similar to the data required by PROC INTPOINT, with the addition of a Hessian matrix that must be specified in a data set. Figure 1.7 illustrates the input and output data sets that are possible with PROC QP.

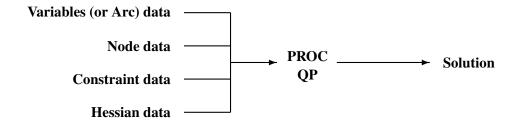


Figure 1.7. Data Flow in PROC QP

The constraint data can be specified in either the sparse or dense input format. This is the same format that is used by PROC LP, PROC NETFLOW, and PROC INTPOINT; therefore, any model-building techniques that apply to these models also apply to PROC QP.

#### **PROC TRANS**

Transportation networks are a special type of network, called *bipartite* networks, that have only supply and demand nodes and arcs directed from supply nodes to demand nodes. For these networks, data can be given most efficiently in a rectangular or matrix form. The TRANS procedure takes cost, capacity, and lower bound data in this form. The observations in these data sets correspond to supply nodes, and the variables correspond to demand nodes. The solution is saved in a single output data set.

Figure 1.8 illustrates the input and output data sets that are possible with PROC TRANS. It also shows the macro variable \_ORTRANS that PROC TRANS defines.

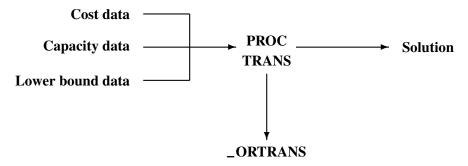


Figure 1.8. Data Flow in PROC TRANS

#### **PROC ASSIGN**

The assignment problem is a special type of transportation problem, one having supply and demand values of one unit. As with the transportation problem, the cost data for this type of problem are saved in a SAS data set in rectangular form. The ASSIGN procedure saves the solution in a SAS data set.

Figure 1.9 illustrates the input and output data sets that are possible with PROC ASSIGN. It also shows the macro variable \_ORASSIG that PROC ASSIGN defines.

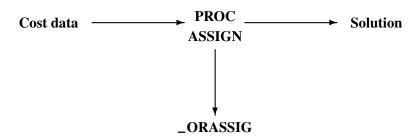


Figure 1.9. Data Flow in PROC ASSIGN

#### Model Formats: PROC LP and PROC NETFLOW

Model generation and maintenance are often difficult and expensive aspects of applying mathematical programming techniques. The flexible input formats for the optimization procedures in SAS/OR software simplify this task.

A small product mix problem serves as a starting point for a discussion of different types of model formats supported in SAS/OR software.

A candy manufacturer makes two products: chocolates and toffee. What combination of chocolates and toffee should be produced in a day in order to maximize the company's profit? Chocolates contribute \$0.25 per pound to profit, and toffee contributes \$0.75 per pound. The decision variables are *chocolates* and *toffee*.

Four processes are used to manufacture the candy:

- 1. Process 1 combines and cooks the basic ingredients for both chocolates and toffee.
- 2. Process 2 adds colors and flavors to the toffee, then cools and shapes the confection.
- 3. Process 3 chops and mixes nuts and raisins, adds them to the chocolates, then cools and cuts the bars.
- 4. Process 4 is packaging: chocolates are placed in individual paper shells; toffee are wrapped in cellophane packages.

During the day, there are 7.5 hours (27,000 seconds) available for each process.

Firm time standards have been established for each process. For Process 1, mixing and cooking take 15 seconds for each pound of chocolate, and 40 seconds for each pound of toffee. Process 2 takes 56.25 seconds per pound of toffee. For Process 3, each pound of chocolate requires 18.75 seconds of processing. In packaging, a pound of chocolates can be wrapped in 12 seconds, whereas 50 seconds are required for a pound of toffee. These data are summarized below:

		Available	Required per	Pound
		Time	chocolates	toffee
	Process	(sec)	(sec)	(sec)
1	Cooking	27,000	15	40
2	Color/Flavor	27,000		56.25
3	Condiments	27,000	18.75	
4	Packaging	27,000	12	50

The objective is to

Maximize: 0.25(chocolates) + 0.75(toffee)

which is the company's total profit.

The production of the candy is limited by the time available for each process. The limits placed on production by Process 1 are expressed by the following inequality.

```
Process 1: 15(chocolates) + 40(toffee) \le 27,000
```

Process 1 can handle any combination of chocolates and toffee that satisfies this inequality.

The limits on production by other processes generate constraints described by the following inequalities.

```
Process 2: 56.25(toffee) \le 27,000

Process 3: 18.75(chocolates) \le 27,000

Process 4: 12(chocolates) + 50(toffee) < 27,000
```

This linear program illustrates the type of problem known as a product mix example. The mix of products that maximizes the objective without violating the constraints is the solution. Two formats — dense or sparse — can be used to represent this model.

#### **Dense Format**

The following DATA step creates a SAS data set for this product mix problem. Notice that the values of CHOCO and TOFFEE in the data set are the coefficients of those variables in the equations corresponding to the objective function and constraints. The variable \_id\_ contains a character string that names the rows in the data set. The variable \_type\_ is a character variable that contains keywords that describes the type of each row in the problem data set. The variable \_rhs\_ contains the right-hand-side values.

```
data factory;
  input _id_ $ CHOCO TOFFEE _type_ $ _rhs_;
  datalines;
          0.25
                  0.75
object
                        MAX
process1 15.00
                 40.00
                        LE 27000
         0.00
                 56.25
                        LE 27000
process2
                 0.00
process3 18.75
                        LE 27000
process4 12.00
                 50.00
                        LE 27000
```

To solve this problem using the interior point algorithm of PROC NETFLOW, specify

```
proc netflow arcdata=factory condata=factory;
```

However, this example will be solved by the LP procedure. Because the special variables \_id\_, \_type\_, and \_rhs\_ are used in the problem data set, there is no need to identify them to the LP procedure. Therefore, the following statement is all that is needed to solve this problem.

```
proc lp;
```

The output from the LP procedure is in four sections.

#### **Problem Summary**

The first section of the output, the Problem Summary, describes the problem by identifying the objective function (defined by the first observation in the data set used as input), the right-hand-side variable, the type variable, and the density of the problem. The problem density describes the relative number of elements in the problem matrix that are nonzero. The fewer zeros in the matrix, the higher the problem density. The Problem Summary describes the problem, giving the number and type of variables in the model and the number and type of constraints. The types of variables in the problem are also identified. Variables are either structural or logical. Structural variables are identified in the VAR statement when the dense format is used. They are the unknowns in the equations defining the objective function and constraints. By default, PROC LP assumes that structural variables have the additional constraint that they must be nonnegative. Upper and lower bounds to structural variables can be defined.

The LP Proce	edure	
Problem Summ	nary	
Objective Function	Max object	
Rhs Variable	_rhs_	
Type Variable	_type_	
Problem Density (%)	41.67	
Variables	Number	
Non-negative	2	
Slack	4	
Total	6	
Constraints	Number	
LE	4	
Objective	1	
Total	5	

Figure 1.10. Problem Summary

The Problem Summary shows, for example, that there are two nonnegative decision variables, namely CHOCO and TOFFEE. It also shows that there are four constraints of type LE.

After the procedure displays this information, it solves the problem and displays the Solution Summary.

#### **Solution Summary**

The Solution Summary (shown in Figure 1.11) gives information about the solution that was found, including whether the optimizer terminated successfully, having found the optimum.

When PROC LP solves a problem, an iterative process is used. First, the procedure finds a feasible solution that satisfies the constraints. The second phase finds the

optimal solution from the set of feasible solutions. The Solution Summary lists the number of iterations in each of these phases, the number of variables in the initial feasible solution, the time the procedure used to solve the problem, and the number of matrix inversions necessary.

The LP Procedure		
Solution Summary		
Terminated Successfully		
Objective Value	475	
Phase 1 Iterations	0	
Phase 2 Iterations	3	
Phase 3 Iterations	0	
Integer Iterations	0	
Integer Solutions	0	
Initial Basic Feasible Variables	6	
Time Used (seconds)	0	
Number of Inversions	3	
Epsilon	1E-8	
Infinity	1.797693E308	
Maximum Phase 1 Iterations	100	
Maximum Phase 2 Iterations	100	
Maximum Phase 3 Iterations	9999999	
Maximum Integer Iterations	100	
Time Limit (seconds)	120	

Figure 1.11. Solution Summary

After performing three Phase 2 iterations, the procedure terminated successfully with optimal objective value of 475.

#### Variable Summary

The next section of the output is the Variable Summary, as shown in Figure 1.12. For each variable, the Variable Summary gives the value, objective function coefficient, status in the solution, and reduced cost.

			The LP Pr	ocedure			
		,	Variable	Summary			
	Variable					Reduced	
Col	Name	Status	Type	Price	Activity	Cost	
1	СНОСО	BASIC	NON-NEG	0.25	1000	0	
2	TOFFEE	BASIC	NON-NEG	0.75	300	0	
3	process1		SLACK	0	0	-0.012963	
4	process2	BASIC	SLACK	0	10125	0	
5	process3	BASIC	SLACK	0	8250	0	
6	process4		SLACK	0	0	-0.00463	

Figure 1.12. Variable Summary

The Variable Summary contains details about each variable in the solution. The Activity variable shows that optimum profitability is achieved when 1000 pounds of chocolate and 300 pounds of toffee are produced. The variables process1, process2, process3, and process4 correspond to the four slack variables in the Process 1, Process 2, Process 3, and Process 4 constraints, respectively. Producing 1000 pounds of chocolate and 300 pounds of toffee a day leaves 10,125 seconds of slack time in Process 2 (where colors and flavors are added to the toffee), and 8,250 seconds of slack time in Process 3 (where nuts and raisins are mixed and added to the chocolate).

#### **Constraint Summary**

The last section of the output is the Constraint Summary, as shown in Figure 1.13. The Constraint Summary gives the value of the objective function, the value of each constraint, and the dual activities.

The Activity variable gives the value of the right-hand side of each equation when the problem is solved using the information given in the Variable Summary.

The Dual Activity variable reveals that each second in Process 1 (mixing-cooking) is worth approximately \$.013, and each second in Process 4 (Packaging) is worth approximately \$.005. These figures (called *shadow prices*) can be used to decide whether the total available time for Process 1 and Process 4 should be increased. If a second can be added to the total production time in Process 1 for less than \$.013, it would be profitable to do so. The dual activities for Process 2 and Process 3 are zero, since adding time to those processes does not increase profits. Keep in mind that the dual activity gives the marginal improvement to the objective, and that adding time to Process 1 changes the original problem and solution.

		The 1	LP Pro	ocedure		
		Const:	raint	Summary		
	Constraint		S/S			Dual
Row	Name	Туре	Col	Rhs	Activity	Activity
1	object	OBJECTVE		0	475	•
2	process1	LE	3	27000	27000	0.012963
3	process2	LE	4	27000	16875	0
4	process3	LE	5	27000	18750	0
5	process4	LE	6	27000	27000	0.0046296

Figure 1.13. Constraint Summary

For a complete description of the output from PROC LP, see Chapter 4, "The LP Procedure."

#### Sparse Format

Typically, mathematical programming models are sparse. That is, few of the coefficients in the constraint matrix are nonzero. The dense problem format shown in the previous section is an inefficient way to represent sparse models. The LP procedure also accepts data in a sparse input format. Only the nonzero coefficients must

be specified. It is consistent with the standard MPS sparse format, and much more flexible; models using the MPS format can be easily converted to the LP format.

Although the factory example of the last section is not sparse, an example of the sparse input format for that problem is illustrated here. The sparse data set has four variables: a row type identifying variable (\_type\_), a row name variable (\_row\_), a column name variable (\_col\_), and a coefficient variable (\_coef\_).

```
data factory;
   format _type_ $8. _row_ $10. _col_ $10.;
   input _type_ $_row_ $ _col_ $ _coef_ ;
   datalines;
max
         object
                                 .25
         object
                    chocolate
         object
                    toffee
                                  .75
1e
         process1
                    chocolate
                                 15
         process1
                                 40
                  toffee
         process1
                   _RHS_
                                 27000
         process1
1e
         process2
                    toffee
                                 56.25
         process2
                                 27000
                    _RHS_
         process2
1e
         process3
                    chocolate
         process3
                                 18.75
         process3
                    _RHS_
                                 27000
1e
         process4
                   chocolate
                                 12
         process4
                    toffee
                                 50
         process4
                                 27000
                    RHS
         process4
;
```

To solve this problem using the interior point algorithm of PROC NETFLOW, specify

#### proc netflow sparsecondata arcdata=factory condata=factory;

However, this example will be solved by the LP procedure.

Notice that the \_type\_ variable contains keywords as for the dense format, the \_row\_ variable contains the row names in the model, the \_col\_ variable contains the column names in the model, and the \_coef\_ variable contains the coefficients for that particular row and column. Since the row and column names are the values of variables in a SAS data set, they are not limited to eight characters. This feature, as well as the order independence of the format, simplifies matrix generation.

The SPARSEDATA option in the PROC LP statement tells the LP procedure that the model in the problem data set is in the sparse format. This example also illustrates how the solution of the linear program is saved in two output data sets: the primal data set and the dual data set.

```
proc lp
  data=factory sparsedata
  primalout=primal dualout=dual;
  run;
```

The primal data set (shown in Figure 1.14) contains the information that is displayed in the Variable Summary, plus additional information about the bounds on the variables.

Obs	_OBJ_ID_	_RHS_ID_	_VAR_		_TYPE_	_STATUS_
1	object	_RHS_	chocolate		NON-NEG	_BASIC_
2	object	_RHS_	toffee		NON-NEG	_BASIC_
3	object	_RHS_	process1		SLACK	
4	object	_RHS_	process2		SLACK	_BASIC_
5	object	_RHS_	process3		SLACK	_BASIC_
6	object	_RHS_	process4		SLACK	
7	object	_RHS_	PHASE_1_OBJ	ECTIV	OBJECT	_DEGEN_
8	object	_RHS_	object		OBJECT	_BASIC_
Obs	_LBOUND_	_VALUE_	_UBOUND_	_PRICE	R_C	OST_
1	0	1000	1.7977E308	0.25	0.00	0000
2	0	300	1.7977E308	0.75	0.00	0000
3	0	0	1.7977E308	0.00	-0.01	2963
4	0	10125	1.7977E308	0.00	0.00	0000
5	0	8250	1.7977E308	0.00	0.00	0000
6	0	0	1.7977E308	0.00	-0.00	4630
7	0	0	0	0.00	0.00	0000
8	0	475	1.7977E308	0.00	0.00	0000

Figure 1.14. Primal Data Set

The dual data set (shown in Figure 1.15) contains the information that is displayed in the Constraint Summary, plus additional information about bounds on the rows.

ODS	_OBO_ID_	_RHS_ID_	_ROW_ID_	_TYPE_	_RHS_	_L_RHS_	_VALUE_	_U_RHS_	_DUAL_
1	object	_RHS_	object	OBJECT	475	475	475	475	
2	object	_RHS_	process1	LE	27000	-1.7977E308	27000	27000	0.012963
3	object	_RHS_	process2	LE	27000	-1.7977E308	16875	27000	0.000000
4	object	_RHS_	process3	LE	27000	-1.7977E308	18750	27000	0.000000
5	object	_RHS_	process4	LE	27000	-1.7977E308	27000	27000	0.004630

Figure 1.15. Dual Data Set

#### **Network Format**

Network flow problems can be described by specifying the nodes in the network and their supplies and demands, and the arcs in the network and their costs, capacities, and lower flow bounds. Consider the simple transshipment problem in Figure 1.16 as an illustration.

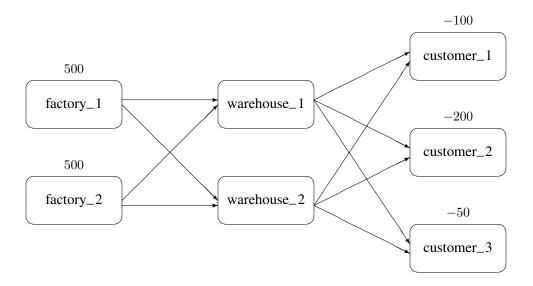


Figure 1.16. Transshipment Problem

Suppose the candy manufacturing company has two factories, two warehouses, and three customers for chocolate. The two factories each have a production capacity of 500 pounds per day. The three customers have demands of 100, 200, and 50 pounds per day, respectively.

The following data set describes the supplies (positive values for the **supdem** variable) and the demands (negative values for the **supdem** variable) for each of the customers and factories.

```
data nodes;
   format node $10.;
   input node $ supdem;
   datalines;
customer_1 -100
customer_2 -200
customer_3 -50
factory_1 500
factory_2 500
;
```

Suppose that there are two warehouses that are used to store the chocolate before shipment to the customers, and that there are different costs for shipping between each factory, warehouse, and customer. What is the minimum cost routing for supplying the customers?

Arcs are described in another data set. Each observation defines a new arc in the network and gives data about the arc. For example, there is an arc between the node factory\_1 and the node warehouse\_1. Each unit of flow on that arc costs 10.

Although this example does not include it, lower and upper bounds on the flow across that arc can be listed here.

```
data network;
   format from $12. to $12.;
   input from $ to $ cost;
   datalines;
factory_1
            warehouse_1 10
factory_2 warehouse_1
factory_1 warehouse_2
factory_2 warehouse_2
                             7
warehouse 1 customer 1
warehouse 1 customer 2
                             4
warehouse_1 customer_3
warehouse_2 customer_1
warehouse_2 customer 2 5
warehouse_2 customer_3
                             6
;
```

You can use PROC NETFLOW to find the minimum cost routing. This procedure takes the model as defined in the network and nodes data sets and finds the minimum cost flow.

```
proc netflow arcout=arc_sav
            arcdata=network nodedata=nodes;
                /* node data set information */
   node node;
   supdem supdem;
                 /* arc data set information */
   tail from;
  head to;
   cost cost;
   run;
proc print;
   var from to cost _capac_ _lo_ _supply_ _demand_
       _flow_ _fcost_ _rcost_;
   sum _fcost_;
   run;
```

PROC NETFLOW produces the following messages on the SAS log:

```
NOTE: Number of nodes= 7 .
NOTE: Number of supply nodes= 2 .
NOTE: Number of demand nodes= 3 .
NOTE: Total supply= 1000 , total demand= 350 .
NOTE: Number of arcs= 10 .
NOTE: Number of iterations performed (neglecting
      any constraints) = 7 .
NOTE: Of these, 2 were degenerate.
NOTE: Optimum (neglecting any constraints) found.
NOTE: Minimal total cost= 3050 .
NOTE: The data set WORK.ARC_SAV has 10 observations
      and 13 variables.
```

The solution (Figure 1.17) saved in the arc\_sav data set shows the optimal amount of chocolate to send across each arc (the amount to ship from each factory to each warehouse and from each warehouse to each customer) in the network per day.

						_	_			
1				_		s	D		_	_
				С		U	E	_	F	R
				A		P	M	F	C	C
	f		С	P	_	P	A	L	0	0
0	r		0	A	L	L	N	0	S	s
b	0	t	s	С	0	Y	D	W	т	т
s	m	0	t							
1				_	_	_	_	_	_	_
1	warehouse_1	customer_1	3	9999999	0		100	100	300	
2	warehouse_2	customer_1	5	99999999	0		100	0	0	4
3	warehouse_1	customer_2	4	99999999	0		200	200	800	
4	warehouse_2	customer_2	5	99999999	0		200	0	0	3
5	warehouse_1	customer_3	4	99999999	0		50	50	200	
6	warehouse_2	customer_3	6	99999999	0		50	0	0	4
7	factory_1	warehouse_1	10	99999999	0	500		0	0	5
8	factory_2	warehouse_1	5	99999999	0	500		350	1750	
9	factory 1	warehouse 2	7	99999999	0	500		0	0	
10	factory 2	warehouse 2	9	99999999	0	500		0	0	2
		_								
									3050	

Figure 1.17. ARCOUT Data Set

Notice which arcs have positive flow (\_FLOW\_ is greater than 0). These arcs indicate the amount of chocolate that should be sent from factory\_2 to warehouse\_1 and from there on to the three customers. The model indicates no production at factory\_1 and no use of warehouse\_2.

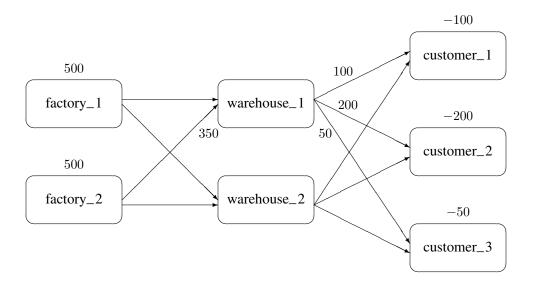


Figure 1.18. Optimal Solution for the Transshipment Problem

#### Model Formats: PROC ASSIGN and PROC TRANS

The transportation and assignment models are described in rectangular data sets. Suppose that instead of sending chocolate from factories to warehouses and then to the customers, chocolate is sent directly from the factories to the customers.

Finding the minimum cost routing could be done using the NETFLOW procedure. However, since the network represents a transportation problem, the data for the problem can be represented more simply.

This data set shows the source names as the values for the source variable, the supply at each source node as the values for the supply variable, and the unit shipping cost for source to sink as the values for the sink variables cust\_1 to cust\_3. Notice that the first record contains the demands at each of the sink nodes.

The TRANS procedure finds the minimum cost routing. It solves the problem and saves the solution in an output data set.

```
proc trans
  nothrunet data=transprt out=transout;
  supply supply;
  id source;

proc print; run;
```

The optimum solution total (3050) is reported on the SAS log. The entire solution, saved in the output data set transout and shown in Figure 1.19, shows the amount of chocolate to ship from each factory to each customer per day.

The transout data set contains the variables listed in the transprt data set, and a new variable called \_DUAL\_. The \_DUAL\_ variable contains the marginal costs of increasing the supply at each origin point. The last observation in the transout data set has the marginal costs of increasing the demand at each destination point. These variables are called dual variables.

0bs	source	supply	cust_1	cust_2	cust_3	_DUAL_
1	_DEMAND_	•	100	200	50	•
2	factory1	500	0	200	50	0
3	factory2	500	100	0	0	0
4	_DUAL_		9	9	7	

Figure 1.19. TRANSOUT Data Set

# **Model Building**

It is often desirable to keep the data separate from the structure of the model. This is useful for large models with numerous identifiable components. The data are best organized in rectangular tables that can be easily examined and modified. Then, before the problem is solved, the model is built using the stored data. This process of model building is known as *matrix generation*. In conjunction with the sparse format, the SAS DATA step provides a good matrix generation language.

For example, consider the candy manufacturing example introduced previously. Suppose that, for the user interface, it is more convenient to organize the data so that each record describes the information related to each product (namely, the contribution to the objective function and the unit amount needed for each process). A DATA step for saving the data might look like this:

```
data manfg;
  format product $12.;
  input product $ object process1 - process4;
  datalines;
               .25
                      15 0.00 18.75
chocolate
                                       12
               .75
toffee
                      40 56.25 0.00
                                       50
licorice 1.00
                      29 30.00 20.00
                                       20
             .85 10 0.00 30.00
jelly_beans
                                       10
               . 27000 27000 27000 27000
_RHS_
;
```

Notice that there is a special record at the end having product \_RHS\_. This record gives the amounts of time available for each of the processes. This information could have been stored in another data set. The next example illustrates a model where the data are stored in separate data sets.

Building the model involves adding the data to the structure. There are as many ways to do this as there are programmers and problems. The following DATA step shows one way to use the candy data to build a sparse format model to solve the product mix problem.

The sparse format data set is shown in Figure 1.20.

Obs	_type_	_row_	_col_	_coef_	
1	max	object		•	
2	max	object	chocolate	0.25	
3	1e	process1	chocolate	15.00	
4	1e	process2	chocolate	0.00	
5	1e	process3	chocolate	18.75	
6	1e	process4	chocolate	12.00	
7		object	toffee	0.75	
8	le	process1	toffee	40.00	
9	le	process2	toffee	56.25	
10	1e	process3	toffee	0.00	
11	1e	process4	toffee	50.00	
12		object	licorice	1.00	
13	1e	process1	licorice	29.00	
14	1e	process2	licorice	30.00	
15	1e	process3	licorice	20.00	
16	1e	process4	licorice	20.00	
17		object	jelly_beans	0.85	
18	1e	process1	jelly_beans	10.00	
19	1e	process2	jelly_beans	0.00	
20	1e	process3	jelly_beans	30.00	
21	1e	process4	jelly_beans	10.00	
22		object	_RHS_	•	
23	1e	process1	 _RHS	27000.00	
24	1e	process2	 _RHS	27000.00	
25	1e	process3	RHS	27000.00	
26	1e	process4	RHS	27000.00	

Figure 1.20. Sparse Data Format

The model data set looks a little different from the sparse representation of the candy model shown earlier. It not only includes additional products (licorice and jelly\_beans), but it also defines the model in a different order. Since the sparse format is robust, the model can be generated in ways that are convenient for the DATA step program.

If the problem had more products, you could increase the size of the manfg data set to include the new product data. Also, if the problem had more than four processes, you could add the new process variables to the manfg data set and increase the size of the process array in the model data set. With these two simple changes and additional data, a product mix problem having hundreds of processes and products can be solved.

### **Matrix Generation**

It is desirable to keep data in separate tables, then automate model building and reporting. This example illustrates a problem that has elements of a product mix problem and a blending problem. Suppose four kinds of ties are made; all silk, all polyester, a 50-50 polyester-cotton blend, and a 70-30 cotton-polyester blend.

The data includes cost and supplies of raw material, selling price, minimum contract sales, maximum demand of the finished products, and the proportions of raw materials that go into each product. The product mix that maximizes profit is to be found.

The data are saved in three SAS data sets. The program that follows demonstrates one way for these data to be saved. Alternatively, the full-screen editor PROC FSEDIT can be used to store and edit these data.

```
data material;
  format descpt $20.;
   input descpt $ cost supply;
  datalines;
                               25.8
silk material
                         .6
                               22.0
polyester_material
cotton material
                         .9
                               13.6
data tie;
  format descpt $20.;
   input descpt $ price contract demand;
  datalines;
                         6.70
                                 6.0
                                        7.00
all silk
all_polyester
                         3.55
                                10.0
                                       14.00
poly cotton blend
                         4.31
                                13.0
                                       16.00
cotton_poly_blend
                         4.81
                                        8.50
                                 6.0
data manfg;
   format descpt $20.;
   input descpt $ silk poly cotton;
  datalines;
all silk
                          100
                                  0
                                         0
all_polyester
                           0
                                100
                                        50
poly_cotton_blend
                                 50
                                        70
cotton_poly_blend
                                 30
;
```

The following program takes the raw data from the three data sets and builds a linear program model in the data set called **model**. Although it is designed for the three-resource, four-product problem described here, it can be easily extended to include more resources and products. The model-building DATA step remains essentially the same; all that changes are the dimensions of loops and arrays. Of course, the data tables must increase to accommodate the new data.

```
data model;
  array raw_mat {3} $ 20;
  array raw_comp {3} silk poly cotton;
  length _type_ $ 8 _col_ $ 20 _row_ $ 20 _coef_ 8 ;
                    _col_
                                _row_ _coef_ ;
        _type_
  /* define the objective, lower, and upper bound rows */
  _row_='profit'; _type_='max';
                                    output;
  _row_='lower'; _type_='lowerbd'; output;
  _row_='upper'; _type_='upperbd'; output;
  _type_=' ';
  /* the object and upper rows for the raw materials */
  do i=1 to 3;
     set material;
     raw_mat[i]=descpt; _col_=descpt;
     _row_='profit'; _coef_=-cost; output;
     _row_='upper'; _coef_=supply; output;
  end;
  /* the object, upper, and lower rows for the products */
  do i=1 to 4;
     set tie;
     _col_=descpt;
     _row_='profit'; _coef_=price; output;
     _row_='lower'; _coef_=contract; output;
     _row_='upper'; _coef_=demand; output;
  end;
  /* the coefficient matrix for manufacturing */
  _type_='eq';
  do i=1 to 4;
                       /* loop for each raw material */
     set manfg;
     do j=1 to 3; /* loop for each product
                                                     */
        _col_=descpt; /* % of material in product */
        _row_ = raw_mat[j];
        _coef_ = raw_comp[j]/100;
        output;
        _col_ = raw_mat[j];    _coef_ = -1;
        output;
        /* the right-hand-side */
        if i=1 then do;
           col =' RHS ';
           _coef_=0;
           output;
        end;
```

```
end;
   _type_=' ';
end;
stop;
run;
```

The model is solved using PROC LP, which saves the solution in the PRIMALOUT data set named solution. PROC PRINT displays the solution, shown in Figure 1.21.

```
proc lp sparsedata primalout=solution;
proc print ;
   id _var_;
   var _lbound_--_r_cost_;
run;
```

_VAR_	_LBOUND_	_VALUE_	_UBOUND_	_PRICE_	_R_COST_
all_polyester	10	11.800	14.0	3.55	0.000
all_silk	6	7.000	7.0	6.70	6.490
cotton_material	0	13.600	13.6	-0.90	4.170
cotton_poly_blend	6	8.500	8.5	4.81	0.196
polyester_material	0	22.000	22.0	-0.60	2.950
poly_cotton_blend	13	15.300	16.0	4.31	0.000
silk_material	0	7.000	25.8	-0.21	0.000
PHASE_1_OBJECTIVE	0	0.000	0.0	0.00	0.000
profit	0	168.708	1.7977E308	0.00	0.000

Figure 1.21. Solution Data Set

The solution shows that 11.8 units of polyester ties, 7 units of silk ties, 8.5 units of the cotton-polyester blend, and 15.3 units of the polyester-cotton blend should be produced. It also shows the amounts of raw materials that go into this product mix to generate a total profit of 168.708.

## **Exploiting Model Structure**

Another example helps to illustrate how the model can be simplified by exploiting the structure in the model when using the NETFLOW procedure.

Recall the chocolate transshipment problem discussed previously. The solution required no production at factory\_1 and no storage at warehouse\_2. Suppose this solution, although optimal, is unacceptable. An additional constraint requiring the production at the two factories to be balanced is required. Now, the production at the two factories can differ by, at most, 100 units. Such a constraint might look like

```
-100 <= (factory_1_warehouse_1 + factory_1_warehouse_2 -
factory_2_warehouse_1 - factory_2_warehouse_2) <= 100
```

The network and supply and demand information are saved in two data sets.

```
data network;
   format from $12. to $12.;
   input from $ to $ cost;
   datalines;
factory 1 warehouse 1 10
factory_2 warehouse_1
factory_1 warehouse_2 factory_2 warehouse_2
                          7
                          9
warehouse_1 customer_1
warehouse_1 customer_2
                         4
warehouse_1 customer_3
                        5
warehouse_2 customer_1
warehouse_2 customer_2 5
warehouse_2 customer_3
                         6
;
data nodes:
   format node $12.;
   input node $ supdem;
   datalines;
customer 1
           -100
customer 2
            -200
customer 3
            -50
factory 1
            500
factory_2
            500
```

The factory-balancing constraint is not a part of the network. It is represented in the sparse format in a data set for side constraints.

```
data side_con;
  format _type_ $8. _row_ $8. _col_ $21. ;
  input _type_ _row_ _col_ _coef_ ;
  datalines;
eq
        balance
        balance factory_1_warehouse_1
                                            1
        balance factory_1_warehouse_2
                                           1
        balance factory 2 warehouse 1
                                           -1
        balance factory_2_warehouse_2
                                          -1
        balance diff
                                           -1
10
        lowerbd diff
                                         -100
                                          100
up
        upperbd diff
;
```

This data set contains an equality constraint that sets the value of DIFF to be the amount that factory 1 production exceeds factory 2 production. It also contains implicit bounds on the DIFF variable. Note that the DIFF variable is a nonarc variable.

```
proc netflow
   conout=con_sav
   arcdata=network nodedata=nodes condata=side_con
   sparsecondata;
   node node;
   supdem supdem;
   tail from;
   head to;
   cost cost;
   run;
proc print;
   var from to _name_ cost _capac_ _lo_ _supply_ _demand_
       _flow_ _fcost_ _rcost_;
   sum _fcost_;
   run;
```

The solution is saved in the con\_sav data set (Figure 1.22).

```
C
                                                                                                            F R
                                                                                       U E
                                                                           A
                                                                                      P
                                                                                            M
                                                                                                     F
                                                                                                            C C
                                                                                           A
    f
                                                       A
                                                             C
                                                                           P
                                                                                      P
                                                                                                     L
                                                                                                            0 0
                                                                          A L L N
 o r
                                                       M o
                                                                                                    0
                                                                                                            S S
 bо
                             t
                                                      E s
                                                                          C OY D
                                                                                                            т т
                                                      _ t
                                                     3 99999999 0 . 100 100 300 .
5 99999999 0 . 100 0 0 1.0
4 99999999 0 . 200 75 300 .
5 99999999 ^
1 warehouse_1 customer_1
2 warehouse_2 customer_1
3 warehouse_1 customer_2
4 warehouse_2 customer_2
5 warehouse_1 customer_3
6 warehouse_2 customer_3
7 factory_1 warehouse_1
8 factory_2 warehouse_1
9 factory_1 warehouse_2
10 factory_2 warehouse_2
11
                                                            5 99999999 0 . 100 0 0 1.0
                                                             5 99999999 0 . 200 125 625 .
4 9999999 0 . 50 50 200 .
                                                             4 99999999 0 . 50
6 99999999 0 . 50
                                                      6 99999999 0 . . . 0
10 99999999 0 500 . 0
                                                                                                  0
                                                                                                          0 1.0
                                                                                                         0 2.0
                                                            5 99999999 0 500 . 225 1125 .
                                                             7 99999999 0 500 . 125 875 .
9 99999999 0 500 . 0 0 5.0
                                                                                                            0 5.0
                                                     diff 0 100 -100 .
                                                                                             . -100 0 1.5
11
                                                                                                         ====
                                                                                                         3425
```

Figure 1.22. CON\_SAV Data Set

Notice that the solution now has production balanced across the factories; the production at factory 2 exceeds that at factory 1 by 100 units.

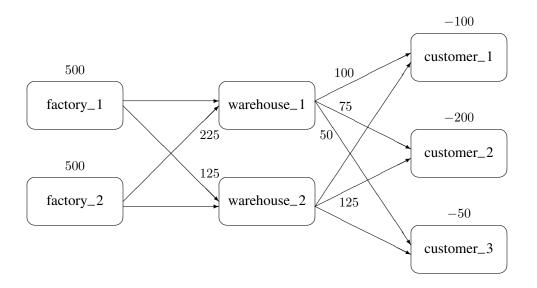


Figure 1.23. Constrained Optimum for the Transshipment Problem

# **Report Writing**

The reporting of the solution is also an important aspect of modeling. Since the optimization procedures save the solution in one or more SAS data sets, report writing can be written using any of the tools in the SAS language.

# The DATA Step

Use of the DATA step and PROC PRINT is the most general way to produce reports. For example, a table showing the revenue generated from the production and a table of the cost of material can be produced with the following program.

```
data product(keep= _var_ _value_ _price_ revenue)
    material(keep=_var_ _value_ _price_ cost);
set solution;
if _price_>0 then do;
    revenue=_price_*_value_; output product;
end;
else if _price_<0 then do;
    _price_=-_price_;
    cost = _price_*_value_; output material;
end;
run;</pre>
```

/\* display the product report \*/

```
proc print data=product;
   id _var_;
   var _value_ _price_ revenue ;
   sum revenue;
   title 'Revenue Generated from Tie Sales';
run;
/* display the materials report */
proc print data=material;
   id _var_;
   var _value_ _price_ cost;
   sum cost;
   title 'Cost of Raw Materials';
run;
```

This DATA step reads the solution data set saved by PROC LP and segregates the records based on whether they correspond to materials or products, namely whether the contribution to profit is positive or negative. Each of these is then displayed to produce Figure 1.24.

Revenue Generated from Tie Sales				
_VAR_	_VALUE_	_PRICE_	revenue	
all_polyester	11.8	3.55	41.890	
${\tt all\_silk}$	7.0	6.70	46.900	
cotton_poly_blend	8.5	4.81	40.885	
poly_cotton_blend	15.3	4.31	65.943	
			======	
			195.618	

Cost of Raw Materials				
_VAR_	_VALUE_	_PRICE_	cost	
cotton_material	13.6	0.90	12.24	
polyester_material	22.0	0.60	13.20	
silk_material	7.0	0.21	1.47	
			=====	
			26.91	

Figure 1.24. Tie Problem: Revenues and Costs

### **Other Reporting Procedures**

The GCHART procedure can be a useful tool for displaying the solution to mathematical programming models. The con\_solv data set that contains the solution to the balanced transshipment problem can be effectively displayed using PROC GCHART. In Figure 1.25, the amount that is shipped from each factory and warehouse can be seen by submitting the following.

```
title;
proc gchart data=con_sav;
    hbar from / sumvar=_flow_;
run;
```

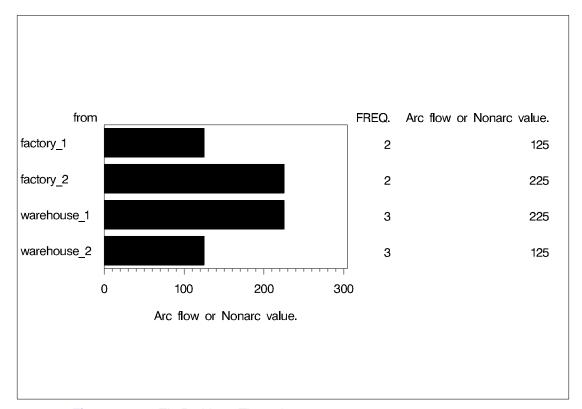


Figure 1.25. Tie Problem: Throughputs

The horizontal bar chart is just one way of displaying the solution to a mathematical program. The solution to the Tie Product Mix problem that was solved using PROC LP can also be illustrated using PROC GCHART. Here, a pie chart shows the relative contribution of each product to total revenues.

```
proc gchart data=product;
   pie _var_ / sumvar=revenue;
title 'Projected Tie Sales Revenue';
run;
```

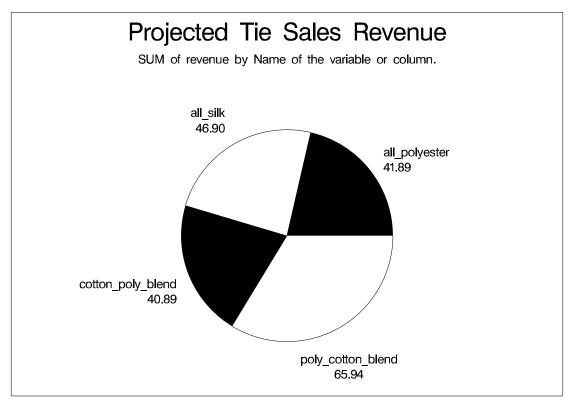


Figure 1.26. Tie Problem: Projected Tie Sales Revenue

The TABULATE procedure is another procedure that can help automate solution reporting. Several examples in Chapter 4, "The LP Procedure," illustrate its use.

# **Decision Support Systems**

The close relationship between a SAS data set and the representation of the mathematical model makes it easy to build decision support systems.

#### The Full-Screen Interface

The ability to manipulate data using the full-screen tools in the SAS language further enhances the decision support capabilities. The several data set pieces that are components of a decision support model can be edited using the full-screen editing procedures FSEDIT and FSPRINT. The screen control language SCL directs data editing, model building, and solution reporting through its menuing capabilities.

The compatibility of each of these pieces in the SAS System makes construction of a full-screen decision support system based on mathematical programming an easy task.

## **Communicating with the Optimization Procedures**

The optimization procedures communicate with any decision support system through the various problem and solution data sets. However, there is a need for the system to have a more intimate knowledge of the status of the optimization procedures. This is achieved through the use of macro variables defined by each of the optimization procedures.

# References

Rosenbrock, H. H. (1960), "An Automatic Method for Finding the Greatest or Least Value of a Function," *Computer Journal*, 3, 175–184.