| Region | Product | Total Sales | Total Inventory | Total Returns |
| :---: | :---: | :---: | :---: | :---: |
| Africa | Boot | \$119,835 | \$611,229 | \$4,613 |
|  | Men's Casual | \$562,794 | \$1,448,363 | \$16,108 |
|  | Men's Dress | \$318,500 | \$845,729 | \$10,095 |
|  | Sandal | \$190,409 | \$655,733 | \$8,522 |
|  | Slipper | \$337,076 | \$1,223,585 | \$11,409 |
|  | Sport Shoe | \$22,150 | \$145,803 | \$879 |
|  | Women's Casual | \$417,516 | \$1,091,582 | \$11,848 |
|  | Women's Dress | \$374,308 | \$1,079,049 | \$10,613 |
| Asia | Boot | \$62,708 | \$170,165 | \$1,376 |
|  | Men's Casual | \$11,754 | \$2,176 | \$833 |
|  | Men's Dress | \$119,366 | \$272,634 | \$2,495 |
|  | Sandal | \$8,208 | \$36,570 | \$225 |
|  | Slipper | \$152,032 | \$485,082 | \$3,068 |
|  | Sport Shoe | \$2,092 | \$16,057 | \$32 |
|  | Women's Casual | \$25,837 | \$52,827 | \$975 |
|  | Women's Dress | \$78,234 | \$140,628 | \$1,891 |
| Canada | Boot | \$385,613 | \$1,362,772 | \$12,475 |
|  | Men's Casual | \$441,903 | \$909,052 | \$24,690 |
|  | Men's Dress | \$920,101 | \$2,327,082 | \$21,705 |
|  | Sandal | \$14,798 | \$99,035 | \$628 |
|  | Slipper | \$952,751 | \$3,459,849 | \$28,200 |
|  | Sport Shoe | \$140,389 | \$765,695 | \$4,807 |
|  | Women's Casual | \$410,807 | \$895,434 | \$11,237 |
|  | Women's Dress | \$989,350 | \$3,291,790 | \$25,652 |
| Central America/Caribbean | Boot | \$190,743 | \$770,712 | \$8,547 |
|  | Men's Casual | \$756,513 | \$1,492,331 | \$25,419 |
|  | Men's Dress | \$404,895 | \$907,052 | \$12,671 |
|  | Sandal | \$378,382 | \$1,271,070 | \$16,303 |
|  | Slipper | \$883,181 | \$2,892,918 | \$29,366 |
|  | Sport Shoe | \$26,964 | \$131,046 | \$1,346 |
|  | Women's Casual | \$399,357 | \$803,548 | \$13,892 |
|  | Women's Dress | \$617,718 | \$1,905,201 | \$19,354 |
| Eastern Europe | Boot | \$306,785 | \$1,351,803 | \$13,284 |
|  | Men's Casual | \$576,396 | \$1,309,404 | \$22,658 |
|  | Men's Dress | \$335,761 | \$886,302 | \$10,288 |


| Region | Product | Total Sales | Total Inventory | Total Returns |
| :---: | :---: | :---: | :---: | :---: |
|  | Sandal | \$3,716 | \$9,238 | \$201 |
|  | Slipper | \$509,698 | \$2,271,483 | \$19,735 |
|  | Sport Shoe | \$91,202 | \$447,527 | \$3,325 |
|  | Women's Casual | \$209,256 | \$484,754 | \$5,632 |
|  | Women's Dress | \$362,126 | \$1,191,960 | \$11,578 |
| Middle East | Boot | \$171,282 | \$670,082 | \$7,134 |
|  | Men's Casual | \$2,058,254 | \$4,365,865 | \$88,165 |
|  | Men's Dress | \$839,571 | \$2,089,695 | \$23,865 |
|  | Sandal | \$35,186 | \$144,422 | \$1,370 |
|  | Slipper | \$662,480 | \$2,079,904 | \$23,558 |
|  | Sport Shoe | \$4,007 | \$28,389 | \$160 |
|  | Women's Casual | \$748,792 | \$1,653,775 | \$26,068 |
|  | Women's Dress | \$1,112,207 | \$3,176,617 | \$36,560 |
| Pacific | Boot | \$123,575 | \$590,617 | \$5,401 |
|  | Men's Casual | \$662,368 | \$1,849,092 | \$21,641 |
|  | Men's Dress | \$426,191 | \$1,636,293 | \$14,972 |
|  | Sandal | \$48,424 | \$263,221 | \$2,011 |
|  | Slipper | \$390,740 | \$1,605,661 | \$12,389 |
|  | Sport Shoe | \$26,169 | \$165,854 | \$897 |
|  | Women's Casual | \$219,886 | \$442,054 | \$6,534 |
|  | Women's Dress | \$399,441 | \$1,418,499 | \$13,284 |
| South America | Boot | \$245,675 | \$846,624 | \$14,594 |
|  | Men's Casual | \$544,950 | \$872,735 | \$18,529 |
|  | Men's Dress | \$425,669 | \$801,147 | \$15,660 |
|  | Sandal | \$165,925 | \$586,354 | \$8,163 |
|  | Slipper | \$462,651 | \$1,408,995 | \$21,400 |
|  | Sport Shoe | \$33,061 | \$123,773 | \$1,515 |
|  | Women's Casual | \$179,227 | \$416,472 | \$7,772 |
|  | Women's Dress | \$377,625 | \$929,994 | \$15,218 |
| United States | Boot | \$448,296 | \$1,989,959 | \$18,515 |
|  | Men's Casual | \$1,372,527 | \$2,800,246 | \$51,082 |
|  | Men's Dress | \$969,271 | \$2,729,443 | \$29,773 |
|  | Sandal | \$12,039 | \$94,694 | \$438 |
|  | Slipper | \$967,927 | \$3,480,341 | \$32,724 |
|  | Sport Shoe | \$104,403 | \$538,424 | \$4,162 |


| Region | Product | Total <br> Sales | Total <br> Inventory | Total <br> Returns |
| :--- | :--- | :---: | ---: | ---: |
|  | Women's Casual | $\$ 541,536$ | $\$ 1,459,769$ | $\$ 16,211$ |
|  | Women's Dress | $\$ 1,087,987$ | $\$ 3,489,521$ | $\$ 34,597$ |
| Western Europe | Boot | $\$ 296,031$ | $\$ 1,360,708$ | $\$ 12,683$ |
|  | Men's Casual | $\$ 946,248$ | $\$ 2,035,989$ | $\$ 41,910$ |
|  | Men's Dress | $\$ 747,918$ | $\$ 2,011,963$ | $\$ 22,575$ |
|  | Sandal | $\$ 11,349$ | $\$ 71,938$ | $\$ 309$ |
|  | Slipper | $\$ 857,298$ | $\$ 3,323,562$ | $\$ 28,091$ |
|  | Sport Shoe | $\$ 201,030$ | $\$ 960,134$ | $\$ 8,056$ |
|  | Women's Casual | $\$ 985,647$ | $\$ 2,396,436$ | $\$ 31,225$ |
|  | Women's Dress | $\$ 827,479$ | $\$ 2,681,520$ | $\$ 24,906$ |


| Region | Product | Total Sales | Total Inventory | Total Returns |
| :---: | :---: | :---: | :---: | :---: |
| Africa | Boot | \$119,835 | \$611,229 | \$4,613 |
|  | Men's Casual | \$562,794 | \$1,448,363 | \$16,108 |
|  | Men's Dress | \$318,500 | \$845,729 | \$10,095 |
|  | Sandal | \$190,409 | \$655,733 | \$8,522 |
|  | Slipper | \$337,076 | \$1,223,585 | \$11,409 |
|  | Sport Shoe | \$22,150 | \$145,803 | \$879 |
|  | Women's Casual | \$417,516 | \$1,091,582 | \$11,848 |
|  | Women's Dress | \$374,308 | \$1,079,049 | \$10,613 |
| Asia | Boot | \$62,708 | \$170,165 | \$1,376 |
|  | Men's Casual | \$11,754 | \$2,176 | \$833 |
|  | Men's Dress | \$119,366 | \$272,634 | \$2,495 |
|  | Sandal | \$8,208 | \$36,570 | \$225 |
|  | Slipper | \$152,032 | \$485,082 | \$3,068 |
|  | Sport Shoe | \$2,092 | \$16,057 | \$32 |
|  | Women's Casual | \$25,837 | \$52,827 | \$975 |
|  | Women's Dress | \$78,234 | \$140,628 | \$1,891 |
| Canada | Boot | \$385,613 | \$1,362,772 | \$12,475 |
|  | Men's Casual | \$441,903 | \$909,052 | \$24,690 |
|  | Men's Dress | \$920,101 | \$2,327,082 | \$21,705 |
|  | Sandal | \$14,798 | \$99,035 | \$628 |
|  | Slipper | \$952,751 | \$3,459,849 | \$28,200 |
|  | Sport Shoe | \$140,389 | \$765,695 | \$4,807 |
|  | Women's Casual | \$410,807 | \$895,434 | \$11,237 |
|  | Women's Dress | \$989,350 | \$3,291,790 | \$25,652 |
| Central America/Caribbean | Boot | \$190,743 | \$770,712 | \$8,547 |
|  | Men's Casual | \$756,513 | \$1,492,331 | \$25,419 |
|  | Men's Dress | \$404,895 | \$907,052 | \$12,671 |
|  | Sandal | \$378,382 | \$1,271,070 | \$16,303 |
|  | Slipper | \$883,181 | \$2,892,918 | \$29,366 |
|  | Sport Shoe | \$26,964 | \$131,046 | \$1,346 |
|  | Women's Casual | \$399,357 | \$803,548 | \$13,892 |
|  | Women's Dress | \$617,718 | \$1,905,201 | \$19,354 |
| Eastern Europe | Boot | \$306,785 | \$1,351,803 | \$13,284 |
|  | Men's Casual | \$576,396 | \$1,309,404 | \$22,658 |
|  | Men's Dress | \$335,761 | \$886,302 | \$10,288 |


| Region | Total | Total <br> Inventory | Total <br> Returns |  |
| :--- | :--- | ---: | ---: | ---: |
|  | Sandal | $\$ 3,716$ | $\$ 9,238$ | $\$ 201$ |
|  | Slipper | $\$ 509,698$ | $\$ 2,271,483$ | $\$ 19,735$ |
|  | Sport Shoe | $\$ 91,202$ | $\$ 447,527$ | $\$ 3,325$ |
|  | Women's Casual | $\$ 209,256$ | $\$ 484,754$ | $\$ 5,632$ |
|  | Women's Dress | $\$ 362,126$ | $\$ 1,191,960$ | $\$ 11,578$ |
|  | Boot | $\$ 171,282$ | $\$ 670,082$ | $\$ 7,134$ |
|  | Middle East | Slipper | $\$ 967,927$ | $\$ 3,480,341$ |


| Region | Product | Total <br> Sales | Total <br> Inventory | Total <br> Returns |
| :--- | :--- | ---: | ---: | ---: |
|  | Women's Casual | $\$ 541,536$ | $\$ 1,459,769$ | $\$ 16,211$ |
|  | Women's Dress | $\$ 1,087,987$ | $\$ 3,489,521$ | $\$ 34,597$ |
|  | Boot | $\$ 296,031$ | $\$ 1,360,708$ | $\$ 12,683$ |
|  | Men's Casual | $\$ 946,248$ | $\$ 2,035,989$ | $\$ 41,910$ |
|  | Men's Dress | $\$ 747,918$ | $\$ 2,011,963$ | $\$ 22,575$ |
|  | Sandal | $\$ 11,349$ | $\$ 71,938$ | $\$ 309$ |
|  | Slipper | $\$ 857,298$ | $\$ 3,323,562$ | $\$ 28,091$ |
|  | Sport Shoe | $\$ 201,030$ | $\$ 960,134$ | $\$ 8,056$ |
|  | Women's Casual | $\$ 985,647$ | $\$ 2,396,436$ | $\$ 31,225$ |
|  | Women's Dress | $\$ 827,479$ | $\$ 2,681,520$ | $\$ 24,906$ |

